

SHAREHOLDER RELATIONS

The stock of Bank On It, Inc. (parent company of Community Bank of San Joaquin) is listed on the Over-The-Counter Bulletin Board (OTCBB) exchange. If you are interested in buying or selling Bank On It, Inc. stock, please contact one of the market makers listed.

Stock Exchange:

Over-The-Counter Bulletin Board (OTCBB)

Ticker Symbol:

BKOT

Market Makers:

Hill, Thompson, Magid & Co., Inc.
R. J. Dragani
(866) 291-6316

Howe Barnes Hofer & Arnett, Inc.
Michael Hedrei
(800) 774-8723

McAdams Wright Ragen, Inc.
Joey Warmenhoven
(866) 662-0351

Additional Information:

You may obtain information about the buy/sell activity of our stock through these web sites:

www.cbsjbank.com/shareholders
www.otcbb.com

Bank On It, Inc. Contact:

Jane Butterfield
CEO, President
(209) 956-7000
jbutterfield@cbsjbank.com



Community Bank
of San Joaquin

Main Branch

22 West Yokuts Avenue
Stockton, CA 95207-5715
Tel: (209) 956-7000
Fax: (209) 956-7720

Waterloo Branch

4426 East Waterloo Road
Stockton, CA 95215-2306
Tel: (209) 373-4300
Fax: (209) 373-4350

www.cbsjbank.com

QUARTERLY REPORT
SEPTEMBER 30, 2008

Bank On It, Inc.

2008



Community Bank
of San Joaquin

CONSOLIDATED BALANCE SHEETS

(Unaudited) as of September 30

	2008	2007
Assets		
Cash and due from banks	\$ 3,589,207	\$ 5,123,089
Federal funds sold & money market investments	<u>15,850,000</u>	<u>560,000</u>
Cash and cash equivalents	19,439,207	5,683,089
Certificates of deposit in other financial institutions	576,637	3,627,853
Investment securities	31,972,945	34,118,193
Loans, net of reserves for possible loan losses of \$ 1,570,897 and \$ 1,479,130	91,850,414	99,181,255
Accrued interest receivable	634,703	868,566
Foreclosed real estate	736,712	-
Bank premises and equipment, net	757,060	870,549
Other assets	<u>846,889</u>	<u>945,861</u>
Total Assets	<u>\$146,814,567</u>	<u>\$145,295,366</u>
Liabilities		
Demand deposits	\$ 15,180,657	\$ 16,755,075
Interest-bearing checking	11,582,847	12,123,466
Money market checking	25,121,116	19,269,696
Savings deposits	5,187,747	4,050,167
Time deposits	<u>58,339,244</u>	<u>58,347,400</u>
Total Deposits	115,411,611	110,545,804
Trust preferred subordinated debentures	4,124,000	4,124,000
Other borrowings	11,250,000	13,250,000
Accrued interest payable	24,416	31,841
Other liabilities	<u>305,672</u>	<u>1,072,724</u>
Total Liabilities	<u>131,115,699</u>	<u>129,024,369</u>
Stockholders' Equity		
Common stock	15,804,846	14,640,895
Unrealized gain (loss) on securities	153,487	(52,306)
Accumulated profit	657,653	817,009
Current (loss) income	<u>(917,118)</u>	<u>865,399</u>
Total Stockholders' Equity	<u>15,698,868</u>	<u>16,270,997</u>
Total Liabilities & Stockholders' Equity	<u>\$146,814,567</u>	<u>\$145,295,366</u>

CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited) for nine months ended September 30

	2008	2007
Interest Income		
Investment interest income	\$1,407,181	\$1,059,938
Loan interest income	<u>4,891,505</u>	<u>5,883,472</u>
Total interest income	6,298,686	6,943,410
Interest Expense		
Interest expense on deposits	\$1,986,718	\$2,422,779
Interest expense on borrowings	<u>504,883</u>	<u>239,915</u>
Total interest expense	2,491,601	2,662,694
Net interest income	3,807,085	4,280,716
Provision For Loan Losses	<u>2,400,000</u>	<u>165,000</u>
Net interest income after provision for loan losses	1,407,085	4,115,716
Other Income		
Fee income	279,589	224,655
Income from trust operations	168,505	122,171
Gains from sale of loans	-	62,194
Other income	<u>10,926</u>	<u>39,355</u>
Total other income	459,020	448,375
Operating Expenses		
Salaries and employee benefits	2,032,032	1,716,697
Occupancy	302,770	300,791
Other operating expenses	<u>1,174,721</u>	<u>1,180,404</u>
Total operating expenses	3,509,523	3,197,892
Net (Loss) Income Before Income Tax	(1,643,418)	1,366,199
Income tax (benefit) expense	<u>(726,300)</u>	<u>500,800</u>
Net (Loss) Income	<u>\$ (917,118)</u>	<u>\$ 865,399</u>
Net (Loss) Income Per Share-Basic*	\$ (0.65)	\$ 0.61
Net (Loss) Income Per Share-Diluted*	\$ (0.63)	\$ 0.59
Loss/Return on Average Assets	-0.85%	0.90%
Loss/Return on Equity	-7.47%	7.36%

* Per share amounts adjusted for 5% stock dividend issued in December 2007.

BOARD OF DIRECTORS

Calvin Bright
Chairman, President
Bright Development

Jane Butterfield
CEO, President, Bank On It, Inc.
CEO, Community Bank
of San Joaquin

Edward J. Chavez
Mayor
City of Stockton

Rudy G. Croce
Past President
Croce & Company Accountancy
Corporation

Chair
Bank On It, Inc.,
Community Bank of San Joaquin

Al Davidson
Past Chairman and Consultant
Acme Truck Parts & Equipment, Inc.
and Specialty Truck Parts, Inc.
of San Jose

Barbara M. Dondero
Co-owner
R. & J. Dondero, Inc.

Javad Jamshidi, M.D.
President
Stockton MRI & Molecular
Imaging Medical Center, Inc.

Kathleen Lagorio Janssen
CEO
Ace Tomato Company

Vice Chair
Bank On It, Inc.,
Community Bank of San Joaquin

James Lagorio
Past President, Farming Corporation
James A. Lagorio, Inc.

Donald Reynolds
Vice President
M & R Packing

Robert Wheeler
Past Plant Manager
General Mills, Lodi Plant

BANK EXECUTIVE OFFICERS

Jane Butterfield
Chief Executive Officer

Karl Miller
President

John Baughn
Executive Vice President
Manager of Information Systems

Marti Denk
Executive Vice President
Chief Operating Officer

Richard Dodge, CFA
Executive Vice President
Chief Financial Officer

Steve MacRae
Senior Vice President
Chief Credit Officer

