

SHAREHOLDER RELATIONS

The stock of Bank On It, Inc. (parent company of Community Bank of San Joaquin) is listed on the Over-The-Counter Bulletin Board (OTCBB) exchange. If you are interested in buying or selling Bank On It, Inc. stock, please contact one of the market makers listed or your broker.

Stock Exchange:

Over-The-Counter Bulletin Board (OTCBB)

Ticker Symbol:

BKOT

Market Makers:

Raymond James & Associates

David Perry
(888) 317-8986

McAdams Wright Ragen, Inc.

Joey Warmenhoven
(866) 662-0351

Stock Transfer Agent:

Broadridge Financial Solutions, Inc.

44 W. Lancaster Avenue
Ardmore, PA 19003
(800) 733-1121
www.broadridge.com

Additional Information:

You may obtain information about the buy/sell activity of our stock through these web sites:
www.cbsjbank.com/shareholders
www.otcbb.com

Bank On It, Inc. Contact:

Jane Butterfield
CEO, President
(209) 956-7000

www.cbsjbank.com



Community Bank
of San Joaquin

Main Branch

22 West Yokuts Avenue
Stockton, CA 95207-5715
Tel: (209) 956-7000
Fax: (209) 956-7720

Waterloo Branch

4426 East Waterloo Road
Stockton, CA 95215-2306
Tel: (209) 373-4300
Fax: (209) 373-4350

www.cbsjbank.com

PB026 (8/11)



QUARTERLY REPORT JUNE 30, 2011 Bank On It, Inc.

RELATIONSHIPS, COMMUNITY, TRUST, PEOPLE, PERSONAL, SOLID, FRIENDLY, WEALTH MANAGEMENT, LOCAL, TECHNOLOGY, RELATIONSHIPS, COMMUNITY, TRUST, **PEOPLE**, PERSONAL, SOLID, FRIENDLY, WEALTH MANAGEMENT, LOCAL, TECHNOLOGY, **RELATIONSHIPS**, COMMUNITY, TRUST, PEOPLE, PERSONAL, SOLID, FRIENDLY, WEALTH MANAGEMENT, LOCAL, **TECHNOLOGY**, RELATIONSHIPS, COMMUNITY, TRUST, PEOPLE, PERSONAL, SOLID, FRIENDLY, WEALTH MANAGEMENT, LOCAL, TECHNOLOGY, RELATIONSHIPS, COMMUNITY, TRUST, PEOPLE, PERSONAL, SOLID, FRIENDLY, WEALTH MANAGEMENT, LOCAL, TECHNOLOGY, RELATIONSHIPS, COMMUNITY, TRUST, PEOPLE, PERSONAL, SOLID, **FRIENDLY**, WEALTH MANAGEMENT, LOCAL, TECHNOLOGY, RELATIONSHIPS, COMMUNITY, TRUST, PEOPLE, PERSONAL, **SOLID**, FRIENDLY, WEALTH MANAGEMENT, LOCAL, TECHNOLOGY, RELATIONSHIPS, COMMUNITY, TRUST, PEOPLE, PERSONAL, SOLID, FRIENDLY, WEALTH MANAGEMENT, LOCAL, TECHNOLOGY, RELATIONSHIPS, COMMUNITY, **COMMUNITY**, TRUST, PEOPLE, PERSONAL, SOLID, FRIENDLY, WEALTH MANAGEMENT, LOCAL, TECHNOLOGY, RELATIONSHIPS, COMMUNITY, TRUST, PEOPLE, **PERSONAL**, SOLID, FRIENDLY, WEALTH MANAGEMENT, **LOCAL**, TECHNOLOGY, RELATIONSHIPS, COMMUNITY, TRUST, PEOPLE, PERSONAL, SOLID, FRIENDLY, WEALTH MANAGEMENT



Community Bank
of San Joaquin

A Subsidiary of Bank On It, Inc.

CONSOLIDATED BALANCE SHEETS

(Unaudited) as of June 30

	2011	2010
Assets		
Cash and due from banks	\$ 5,523,405	\$ 2,059,409
Federal funds sold & money market investments	<u>12,495,000</u>	<u>15,260,000</u>
Cash and cash equivalents	18,018,405	17,319,409
Investment securities	33,738,134	32,203,395
Loans, net of reserves for possible loan losses of \$ 2,784,601 and \$ 2,176,466	69,794,526	78,937,472
Accrued interest receivable	505,033	552,836
Foreclosed real estate	1,714,671	2,137,671
Bank premises and equipment, net	687,730	630,675
Other assets	<u>2,300,943</u>	<u>1,054,685</u>
Total Assets	<u>\$126,759,442</u>	<u>\$132,836,143</u>
Liabilities		
Demand deposits	\$ 31,485,150	\$ 24,613,063
Interest-bearing checking	13,692,724	12,928,734
Money market checking	14,756,771	13,812,973
Savings deposits	6,974,927	6,128,342
Time deposits	<u>38,647,734</u>	<u>47,450,422</u>
Total Deposits	105,557,306	104,933,534
Trust preferred subordinated debentures	4,124,000	4,124,000
Other borrowings	11,250,000	11,250,000
Accrued interest payable	185,857	121,535
Other liabilities	<u>988,108</u>	<u>1,711,002</u>
Total Liabilities	122,105,271	122,140,071
Stockholders' Equity		
Common stock	16,491,646	16,438,379
Unrealized gain on securities	412,542	464,714
Accumulated loss	(11,508,278)	(5,483,269)
Current loss	<u>(741,739)</u>	<u>(723,752)</u>
Total Stockholders' Equity	4,654,171	10,696,072
Total Liabilities & Stockholders' Equity	<u>\$126,759,442</u>	<u>\$132,836,143</u>

CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited) for Six months ended June 30

	2011	2010
Interest Income		
Investment interest income	\$ 520,028	\$ 655,132
Loan interest income	<u>2,053,828</u>	<u>2,291,545</u>
Total interest income	2,573,856	2,946,677
Interest Expense		
Interest expense on deposits	\$ 257,507	\$ 411,721
Interest expense on borrowings	<u>224,040</u>	<u>269,394</u>
Total interest expense	481,547	681,115
Net interest income	2,092,309	2,265,562
Provision For Loan Losses	<u>774,550</u>	<u>1,160,000</u>
Net interest income after provision for loan losses	1,317,759	1,105,562
Other Income		
Fee income	158,967	162,836
Income from trust operations	195,477	126,752
Loss on valuation and sale of foreclosed property	(118,327)	(39,494)
Loan sale gains	186,875	-
Gain on sale of investment securities	262,359	356,543
Other income	<u>2,060</u>	<u>12,318</u>
Total other income (loss)	687,411	618,955
Operating Expenses		
Salaries and employee benefits	1,177,129	1,079,721
Occupancy	277,860	270,944
FDIC insurance expense	160,000	182,920
Foreclosed property expense	176,557	57,433
Other operating expenses	<u>953,763</u>	<u>855,651</u>
Total operating expenses	2,745,309	2,446,669
Net Loss Before Income Tax	(740,139)	(722,152)
Income tax benefit	<u>1,600</u>	<u>1,600</u>
Net Loss	\$ (741,739)	\$ (723,752)
Net Loss Per Share	<u>\$ (0.48)</u>	<u>\$ (0.47)</u>
Loss on Average Assets	-1.06%	-1.05%
Loss on Equity	-29.59%	-12.88%

BOARD OF DIRECTORS – BANK ON IT, INC. AND COMMUNITY BANK OF SAN JOAQUIN

Jane Butterfield CEO, President, Bank On It, Inc., Community Bank of San Joaquin	Javad Jamshidi, M.D. President Stockton MRI & Molecular Imaging Medical Center, Inc.
Rudy G. Croce Past President Croce & Company Accountancy Corporation Chair Bank On It, Inc., Community Bank of San Joaquin	Kathleen Lagorio Janssen CEO, Ace Tomato Company Vice Chair, Bank On It, Inc., Community Bank of San Joaquin Chief Financial Officer Bank On It, Inc.
Barbara M. Dondero Co-owner R. & J. Dondero, Inc.	Gregory J. Tudor President Pacific Storage Company
Dennis Donald Geiger Partner Geiger & Keen, LLP	Tobbie J. Wells Partner Bowman & Company, LLP
James R. Hanley President Hanley Construction, Inc.	

DIRECTOR EMERITUS – COMMUNITY BANK OF SAN JOAQUIN

Al Davidson Retired Businessman	James Lagorio Co-Owner, Farming Corporation
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BANK EXECUTIVE OFFICERS – COMMUNITY BANK OF SAN JOAQUIN

Jane Butterfield Chief Executive Officer, President	Marti Denk Executive Vice President, Corporate Secretary Chief Operating Officer
John Baughn Executive Vice President Manager of Information Systems	Richard Dodge, CFA Executive Vice President Chief Financial Officer

