

SHAREHOLDER RELATIONS

The stock of Bank On It, Inc. (parent company of Community Bank of San Joaquin) is listed on the Over-The-Counter Bulletin Board (OTCBB) exchange. If you are interested in buying or selling Bank On It, Inc. stock, please contact one of the market makers listed or your broker.

Stock Exchange:

Over-The-Counter Bulletin Board (OTCBB)

Ticker Symbol:

BKOT

Market Makers:

Howe Barnes Hofer & Arnett, Inc.
David Perry
(800) 774-8723

McAdams Wright Ragen, Inc.
Joey Warmenhoven
(866) 662-0351

Stock Transfer Agent:

Computershare Trust Company
350 Indiana Street, Suite 800
Golden, CO 80401
(800) 962-4284
(303) 262-0604 fax

Additional Information:

You may obtain information about the buy/sell activity of our stock through these web sites:

www.cbsjbank.com/shareholders
www.otcbb.com

Bank On It, Inc. Contact:

Jane Butterfield
CEO, President
(209) 956-7000



Community Bank
of San Joaquin

Main Branch

22 West Yokuts Avenue
Stockton, CA 95207-5715
Tel: (209) 956-7000
Fax: (209) 956-7720

Waterloo Branch

4426 East Waterloo Road
Stockton, CA 95215-2306
Tel: (209) 373-4300
Fax: (209) 373-4350

www.cbsjbank.com

QUARTERLY REPORT
SEPTEMBER 30, 2010

Bank On It, Inc.

2010



Community Bank
of San Joaquin

A Subsidiary of Bank On It, Inc.

CONSOLIDATED BALANCE SHEETS

(Unaudited) as of September 30

	2010	2009
Assets		
Cash and due from banks	\$ 2,988,040	\$ 2,924,078
Federal funds sold & money market investments	<u>10,275,000</u>	<u>9,765,000</u>
Cash and cash equivalents	13,263,040	12,689,078
Investment securities	31,685,823	28,187,977
Loans, net of reserves for possible loan losses of \$3,374,309 and \$2,612,004	80,079,938	83,666,874
Accrued interest receivable	585,857	489,929
Foreclosed real estate	2,030,320	2,803,912
Bank premises and equipment, net	753,435	711,930
Other assets	<u>996,904</u>	<u>4,122,298</u>
Total Assets	<u>\$129,395,317</u>	<u>\$132,671,998</u>
Liabilities		
Demand deposits	\$ 22,707,117	\$ 27,224,792
Interest-bearing checking	14,526,590	11,875,985
Money market checking	12,960,858	10,526,667
Savings deposits	6,176,253	5,541,289
Time deposits	<u>46,858,644</u>	<u>48,459,599</u>
Total Deposits	103,229,462	103,628,332
Trust preferred subordinated debentures	4,124,000	4,124,000
Other borrowings	11,250,000	11,250,000
Accrued interest payable	144,038	67,258
Other liabilities	<u>1,414,506</u>	<u>869,252</u>
Total Liabilities	120,162,006	119,938,842
Stockholders' Equity		
Common stock	16,452,377	16,136,076
Unrealized gain on securities	507,620	525,406
Accumulated loss	(5,483,270)	(2,682,030)
Current loss	<u>(2,243,416)</u>	<u>(1,246,296)</u>
Total Stockholders' Equity	9,233,311	12,733,156
Total Liabilities & Stockholders' Equity	<u>\$129,395,317</u>	<u>\$132,671,998</u>

CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited) for Nine months ended September 30

	2010	2009
Interest Income		
Investment interest income	\$ 943,391	\$ 1,075,580
Loan interest income	<u>3,490,877</u>	<u>3,909,499</u>
Total interest income	4,434,268	4,985,079
Interest Expense		
Interest expense on deposits	\$ 587,872	\$ 975,579
Interest expense on borrowings	<u>408,744</u>	<u>445,619</u>
Total interest expense	996,616	1,421,198
Net interest income	3,437,652	3,563,881
Provision For Loan Losses	<u>2,485,000</u>	<u>695,000</u>
Net interest income after provision for loan losses	952,652	2,868,881
Other Income		
Fee income	249,858	269,243
Income from trust operations	182,991	170,082
Loss on valuation and sale of foreclosed property	(132,658)	(678,774)
Gain on sale of investment securities	356,543	-
Other income	<u>13,099</u>	<u>65,507</u>
Total other income (loss)	669,833	(173,942)
Operating Expenses		
Salaries and employee benefits	1,632,015	1,759,046
Occupancy	411,217	424,095
FDIC insurance expense	274,920	345,000
Foreclosed property expense	189,315	205,979
Other operating expenses	<u>1,356,834</u>	<u>1,135,114</u>
Total operating expenses	3,864,301	3,869,234
Net Loss Before Income Tax	(2,241,816)	(1,174,295)
Income tax expense	<u>1,600</u>	<u>72,001</u>
Net Loss	<u>\$(2,243,416)</u>	<u>\$(1,246,296)</u>
Net Loss Per Share*	\$ (1.44)	\$ (0.80)
Loss on Average Assets	-2.21%	-1.22%
Loss on Equity	-26.81%	-12.19%

* Per share amounts adjusted for 5% stock dividend issued in January 2010 .

BOARD OF DIRECTORS – BANK ON IT, INC. AND COMMUNITY BANK OF SAN JOAQUIN

Jane Butterfield CEO, President, Bank On It, Inc., Community Bank of San Joaquin	Javad Jamshidi, M.D. President Stockton MRI & Molecular Imaging Medical Center, Inc.
Rudy G. Croce Past President Croce & Company Accountancy Corporation	Kathleen Lagorio Janssen CEO, Ace Tomato Company Vice Chair, Bank On It, Inc., Community Bank of San Joaquin
Chair Bank On It, Inc., Community Bank of San Joaquin	Chief Financial Officer Bank On It, Inc.
Barbara M. Dondero Co-owner R. & J. Dondero, Inc.	Gregory J. Tudor President Pacific Storage Company
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Inc. and Specialty Truck Parts, Inc.
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BANK EXECUTIVE OFFICERS – COMMUNITY BANK OF SAN JOAQUIN

Jane Butterfield Chief Executive Officer, President	Richard Dodge, CFA Executive Vice President Chief Financial Officer
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Marti Denk Executive Vice President Chief Operating Officer	

